



Office of Administrative Services
Freedom of Information Act Office

December 15, 2015

Mr. Michael A. Dessaso
Matrix Ingenuity
4725 Dorsey Hall Drive Ste. A407
Ellicott City, MD 21042

Dear Mr. Dessaso:

This is in response to your U.S. General Services Administration Freedom of Information Act (FOIA) request (GSA-2016-000064), dated on October 19, 2015, in which you requested the following:

“A copy of KPaul Properties, LLC contract GS-30F-029BA.”

Enclosed please find the following documents responsive to your request. These documents include:

- Attachment 1: SF1449;
- Attachment 2: Contract Summary;
- Attachment 3: Pricing Proposal. This attachment reflects the awarded products and pricing upon initial award;
- Attachment 3a: Add Product Modification. This attachment reflects the awarded products and pricing resulting from an Add Product Modification;
- Attachment 4: Offer Document;
- Attachment 5: Pathway to Success;
- Attachment 6: Commercial Sales Practice;
- Attachment 7: Past Performance;
- Attachment 8: Commercial Pricelist; and
- Attachment 9: Contract Terms and Conditions.

GSA is redacting portions of the responsive documents under the provisions of FOIA's fourth statutory exemption (5 U.S.C. § 552 (b)(4)) which permits an agency to withhold trade secrets, commercial, or financial information submitted to the agency confidentially if release of the information would involve a substantial risk of competitive injury to a business which directly or indirectly furnished information to GSA. Specifically, we have withheld KPaul Properties, LLC Most Favorable Customer; "List Price" and "GSA's Discount % From List Price"; Commercial Sales

U.S. General Services Administration
1800 F. Street, NW
Washington, DC 20405
Telephone: (202) 501-0800
Fax: (202) 501-2727

Practice; and Commercial Pricelist "List Price". We have determined that the information we are redacting and withholding under this exemption meets this test.

In addition, KPaul Properties, LLC's Financial Documents are being withheld in accordance with Exemption 4 of FOIA, 5 U.S.C. § 552(b)(4), as the release of this financial information could cause competitive harm to the company if released.

Based on the above information, this constitutes a partial denial of your request. You have the right to appeal this partial denial of records under FOIA. To do so, you must write within 120 days of your receipt of this letter to:

U.S. General Services Administration
FOIA Requester Service Center (H1C)
1800 F St. NW, Room 7308
Washington, DC 20405

Your appeal must be in writing and should contain a brief statement of the reasons why you believe the requested information should be released. Enclose a copy of your initial request and a copy of this letter. Both the appeal letter and envelope should be marked prominently "Freedom of Information Act Appeal."

This completes our action on this FOIA request. Should you have any questions concerning this matter, please feel free to contact Ms. Arielle Alman at 202-208-3422 or by email at Arielle.alman@gsa.gov.

Sincerely,

Travis S. Lewis

FOIA Program Manager

Enclosures